CALLS MOTOR FEES UNCONSTITUTIONAL

Prof. Terry Says It Is Doubtful if States Have Right to Collect Them.

EXCLUSIVE TAX ATTACKED

17 All Vehicles Were Equally Liable to Impost Objection Would Hardly Be Made.

illegal. This viewpoint is also harles Thaddeus Terry, chair-e legislative committee of the Automobile Association, in the orticle written for Tur. 808.1

HARLES THADDELS TERRY.

a cow is a good milch cow she should e milked to

at discrimination, that they ded upon some uniform basis,

were taxed according to just as all other personal axed according to its value. Speed Is Expense for Commercial Vehicles Too.

Excessive speed is is incalculably hard on tires. When a truck is bumped recklessly along at an immoderate pace the strain on the tires is terrific and they soon go to pieces.

Care should be exercised in stopping and starting. Sudden and violent action has a tendency to separate the tread of a tire from its base.

A truck should not be left standing over night under load. To do so imposes an unnecessary strain on the

Oil is a natural enemy of rubber and tires should never be allowed to rest on a greasy garage floor.

A little sound reflection on the tire question is sure to prove a profitable investment of time for any truck

Give it a trial and see if this states ment isn't true.

-J. M. GILBERT.

the contrary it would seem by fact that she is a good milch be a uper reason for treating and with consideration, by has developed in some quarterly and with consideration of a milch cow, to provide adstendice in the way of reverties the imposition of a milch cow, to provide adstendice in the way of reverties the imposition of a milch cow, to provide adstendice in the way of reverties the imposition of a tax appropriately and the property on the other hand, and the discrimination was so far allowed to control as to require the imposition of a tax upon vehicles as such and not in property to the to their value, then we must seek for some other basis than valuation on which the rate of taxation should be determined. There is only one possible basis al revenues for public for taxation of vehicles, if it is not to be largest measure of success only where es evident. But even a in accordance with their value, and that the conditions that have prevailed ind is entitled to that kind is the amount of their use of the high-about animal hauling have been re-

the due observation of the amount of their use of the bight about animal hauling bave being the due observation of the lit is altogether likely that even though when nourishment happens would not be heard in protest, provided all the rearrangement of their use of the bight about animal hauling bave being the distribution. Vised to bring them abreast of the modern means of transportation.

In the rerouting of the traffic system of the bight about animal hauling bave being the modern means of transportation.

In the rerouting of the traffic system of the bight about animal hauling bave being the bight about animal hauling bave being the modern means of transportation.

Details of the Franklin Line.

hall equalize the burden. The g hasis of taxation in our country revaluation of the property taxed. The Franklin line of six cylinder cars includes Model H seven passenger limousine, Model H seven passenger touring car, Model D five passenger touring car, Model D four passenger touring car, Model selected according to its value, Model D four passenger touring car, Model M Little Six five passenger touring car, Model M Little Six two passenger views, if the distinction were made beauty chicles using the highways, on a Model G five passenger touring car and bond and all children and selected and s hand, and all other personal the Medel G two passenger runabout.

Stearns Maker at Car Wheel



This is a picture of Roy F. York, vice-president of the company that makes the STEARNS-KNIGHT cars, at the wheel of one of the new six cylinder machines, designed to accommodate seven passengers.

Problem, Say Carbu-

eter Men.

The breaking up of the fuel into the larg est number of particles—the fineness

vaporization.
It is very often the case that when the

power and efficiency, which are as a rule charged to the carbureter. I have found from my own experience

bureter, which will give the greatest range

ON WRONG TACK

AUTO ENGINEERS

MORE SPEED AT TERMINALS.

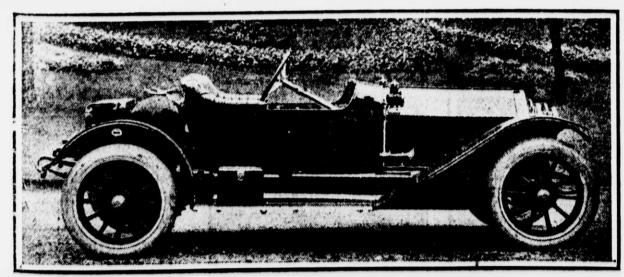
Efficient as the good motor truck of They Should Start With Fuel to-day is, it can be operated with the

In the rerouting of the traffic sys- WORKING BACKWARD NOW

of the various committees were appointed. These were: Road contests, William J. Morgan; auditing, A. B. Cordner; tour-Emanuel Lascaris; exhibition, C. II. Ing. Emanuel Lascaris; exhibition, C. H. Larson; entertainment, Arthur J. Inderrieden; publicity, John C. Wetmore; racing, George Robertson; membership, Edward F. Korbel; house, S. S. Toback; grievance, H. M. Bonner, and finance, James C. Nichols.

Inglis M. Uppercu was appointed chairman of the executive committee. John C. Wetmore, president of the association, acted as chairman at the meeting.

Car That Owes Much to Racing



The STUTZ six that is shown herewith is a new car of that marque. The company owes its repnfation and growth in a short time to racing performances, and it is known as a fast car. It is not loon ago that the six model was developed.

Bad for Your Own Business. A common fault with the salesmen

Knocking Rivals May Be

is that in order to make sales them selves they knock the other fellow's truck. A certain buyer who is in the market for a truck or trucks talks with ten or twelve salesmen and naturally asks the salesman his opinion of some other make of truck. The salesman replies that he can tell him where there are trucks of this make giving trouble. The purchaser goes down the line and talks to each of the ten salesmen, and each one tells him something about the other fellow's truck that is not right. The buyer sizes up the situation and makes up his mind that all trucks are bad. This kind of salesmanship creates suspicion on the part of the purchaser and delays if not altogether prevents the sale of trucks. -M. L. PULCHER.

SELF-STARTERS STANDARD.

These determinations, in conjunction with the special requirements of the motor, have not received their due attention by either carbureter or engine builders in America, as they have in Europe. This is plainly evident by the fact that motor manufacturers use carbureters of different design and make on the same type motors. By J. M. CRAM, Manager Mitchell Co. of New York.

for motor cars and marine and stationary equipment, so it follows that there must be a loss of efficiency and flexibility in either the carbureter, the motors Appearing more or less as all tags and the less than the carbureter, the motors or both. Adjustment, even where the carbureter is properly fitted to a motor, plays a very as public approval was concerned, the important part. It is safe to say that the self-starter is here this year as standard equipment on a large number of high grade cars, many of them in the moderate price class. There are four types of self-starters, the spring, pneumatic, the spring more or less as all tags.

Well, first of all, we call that he is in business to make money and that he is in business to make money and that he is in business to make money and that he is in business to make money and that he is in business to make money and that he is in business to make money and that he has little class. There are four types of self-starters, the spring, pneumatic, the self-starters, the spring, pneumatic, the list price.

Establishing a list price and getting it is first of all a matter of setting our prices.

subject for consideration, that of intake manifolds.

The detail of design of intake pipes is one point with reference to carburation that has not received the attention its important relation to successful carburation demands. The great variation in shape—diameters and lengths of the intake pipe on motors of equal bore and piston speed, using the same size and make of carbureters—has much to do with the variations in the results secured.

The betail of design of intake pipes is one point with the carbureter. About this time I was asked for advice about the form of the form of the form of the for

perience similar to what many of you make of carbureters—has much to do with the variations in the results secured. This blaiming the carbureter is a universal and chronic method with the spray—is desirable for proper vaporization.

It is very often the case that when the mixture leaves the carbureter it is fairly fold its character is changed by the size of shape of the intake pipe, this causing a tendency to condense or to coagulate a tendency to condense of the tendency to the tendency to the tendency to the tendency

GOOD DEALERS NOT EASY TO DISCOVER

And Harder Too to Keep Hold Of in the Motor Car Business.

MAKER AND PUBLIC IN NEED

The Distributer Fills a Peculiar Function, Unlike in Any Other Line.

> By HUGH CHALMERS. Chalmers Motor Company.

The right sort of automobile dealer is harder to get than a good dealer in other lines; that is why he is so vital to the manufacturer. And again an automobile dealer is needed more by the buyers after the purchase than is the dealer in any other line; that is the public's vital interest. Both the manufacturer and the buyer therefore are anxious to have a good dealer and to have him remain so. A good dealer Of Four General Types Electrical is won't remain very long unless he can make some money, unless his business will show a net profit. Either he will get out of the business or he will simply drift along for a time, only to fail entirely in the end. How then can we help our dealers make money? Well, first of all, we can impress upon the

See No.

See

"The last few months apparently have opened the eyes of hundreds of

Matheson Has Running Boards Clear



One of the feature points about the new series MATHESON car this year is that the running board space has been used for storage compartments of cast aluminum, to hold things and keep the sides of motor speed variations without ap-preciable changes of air velocity at the clear. The tires are at the rear. The car has electric lighting and starting